



**Universal Healthcare Management Systems, Inc.**  
Centers for Oncology Care and Wellness

## Executive Profile

**Industry:** Healthcare

**Symbols:** A public company trading as **U H M G**

**Seeking:** \$12,000,000

**Marketing:** National/International

**Overview:** Clinics throughout the United States usually specialize in one modality of therapy or diagnostics only, for example, radiation (external beam or brachytherapy), hormonal, chemotherapy, MRI, PET, pain, etc., with hardly anyone attempting to combine these clinical treatment facilities into a comprehensive medical treatment center on a national scale. Universal Healthcare Management Systems (“UHMS”) is approaching this vast market with a business model that aims at consolidating these services into a cost effective, practical and efficient system, providing patients with fully comprehensive medical treatment centers by developing a national network of screening, diagnostic and therapeutic medical centers focusing on oncology care and wellness by treating the whole body, not just the disease of cancer. The Company intends to differentiate itself by promoting integrative medicine, the combination of mainstream and alternative medicine. Ultimately, the Company’s goal is to not only treat patients, but also follow them longitudinally with patented imaging techniques over time to ensure that it understands what is occurring physiologically in response to the different treatment modalities such as radiation, chemotherapy or a combination thereof, etc. This will be the foundation for creating the Company’s therapeutic cancer database.

**Corporate Highlight:** A patient’s complete medical history will be compiled into the Company’s computerized database that will be code accessible at any of its medical centers around the country. The database will contain a wealth of information necessary for doctors to make educated decisions on behalf of the patient, prescribing the best possible medication and therapy. Doctors will have access to a patient’s historical consumption of prescription and over-the-counter drugs, nutrients, vitamins and minerals, treatments, surgeries, allergies, etc. Diagnostics and screening need to function concurrently, to the point of being synonymous. Effective screening provides early detection of cancer at a stage whereby it can usually be thwarted or controlled. Breast, prostate, colon and lung cancers are numerous and deadly. Their goal is to have the diagnostic centers provide inexpensive screening for all types of cancers. This would enable a person to be examined annually at an affordable price, even if insurance carriers refuse to pay for the service.

**Growth Strategy:** The Company’s growth stratagem is geared toward external acquisitions of companies that offer synergies and enhance the Company’s competitive advantage. The business model is acquiring existing radiation centers and expanding their scope of operation or building their own with a turnkey cost of around \$3 million to construct a state-of-the-art Satellite radiation treatment center. Depending upon the demographics, procedures to be performed and the time involved, a radiation center can generate revenues of \$1½ to \$4 million annually, which translates to a pretax income of close to 40% profit with the average radiation center generating a profit of around \$1 million. The Company’s strategy is to build Primary medical centers with full screening, diagnostic and therapeutic capabilities strategically and demographically linked to handle 3 or more Satellite treatments centers, enabling the consolidation of various business and medical procedures and the elimination of duplicating many functions. Medicare and managed care providers such as insurance companies rarely pay for skilled counselors to provide “mental therapy” for comforting the patient, family and friends, and teaching them how to cope with such a debilitating disease including the possibility of death; nor do they provide for physical therapy and pain relief, or nutritionists; and least of all will they help the patient secure a wig if necessary. This consolidation of efforts should yield a much higher profit structure, which should provide the funds necessary to give each patient a quality of unsurpassed medical care. Universal Healthcare Management Systems will establish a subsidiary for medical billing as well as a Pharmaceutical Company and a Nutritional Health Company.

**Competitive Advantage:** The failure of mainstream medicine in today’s society is that it aggressively attacks the symptoms of cancer, but fails to address its cause. Herein lies one of the major advantages between the Company and its competition. Preventive care and maintenance programs that treat the body as a whole, not just the disease should be instituted in all Primary medical centers. Unless instructed otherwise by a referring physician, patients should initially be evaluated by highly trained and skilled integrative Primary care physicians, who need to design a specialized therapeutic program combining the most effective treatments of mainstream state-of-the-art therapy with those of the best of complementary and alternative medicine, attacking the cause and the symptoms of cancer. To truly win the war against cancer, it is imperative that the body participates in the battle to the best of its ability, and that is the Company’s intention.

